

CASE STUDY

NUWEST GROUP

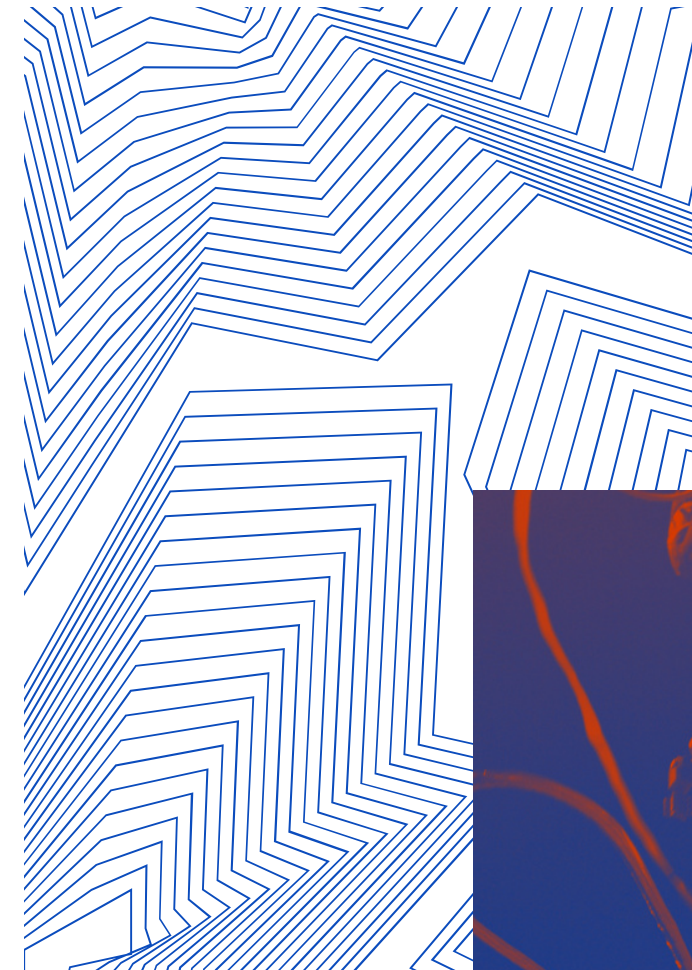
AEROSPACE COMPANY ACCELERATES **NEXT GEN** ROCKETS WITH A **NEW GEN** RAPID WORKFORCE STRATEGY ANYONE CAN DEPLOY



CASE STUDY

THE CLIENT

A space exploration company
on a mission to advance
human space travel through
next generation technologies



**SPACE
EXPLORATION**





CASE STUDY

THE SITUATION

Our client needed key technical talent to meet deadlines on critical projects, specifically related to large-scale rocket development and advanced development projects.

As a company on the bleeding-edge of innovation, talent had to meet an extremely high bar to be considered, including strict requirements on experience, skills, and culture.

Hyper growth that far surpassed internal hiring resources demanded external staffing support to stay on time and on budget, particularly with highly sought-after and niche skillsets.

BIG PROJECTS



HYPER GROWTH



HIGH DEMAND



WHAT IT TAKES WHO IT TAKES

THE SOLUTION

NuWest held a deep discovery with hiring managers to break down every necessary and nice-to-have skill for each role and team to select out any talent that couldn't perform, before it hit the managers' desks.

We built specialized teams to successfully source talent across business groups, including engineering, HR, and accounting to fill niche technical needs like Guidance and Navigation Controls Engineers and critical business functions like HR Business Partners.

Roles were filled on contract or contract-to-hire terms to maintain business agility, with a significant amount of talent converting to FTEs as their business grew.

By identifying barriers to entry for quality talent that was not actively seeking a career change, our teams were able to attract people who otherwise would not have considered these opportunities. This is particularly important with specialized skills that are in short supply in the labor market.



SPECIALIZED TEAMS

THE RESULTS

In less than two years, NuWest became the top talent vendor with this client, accounting for a major piece of their outsourced hiring nationally

Provided 50% of high priority staffing need by sourcing, submitting, hiring, and completing compliance for 15 hires in less than 14 days

Consistently provided quality technical talent in hard to fill roles across technology, engineering, and finance, and in-line with strict compliance processes including ITAR

Sourced more than 50 experienced engineers for a proposal bid in two days. We recruited with an auto-offer method, meaning this talent was ready to get to work immediately if the bid was won

Sourced niche, highly technical roles that aren't usually found in other organizations like Thermal Analysts, GNC Engineers, Structural Analysts

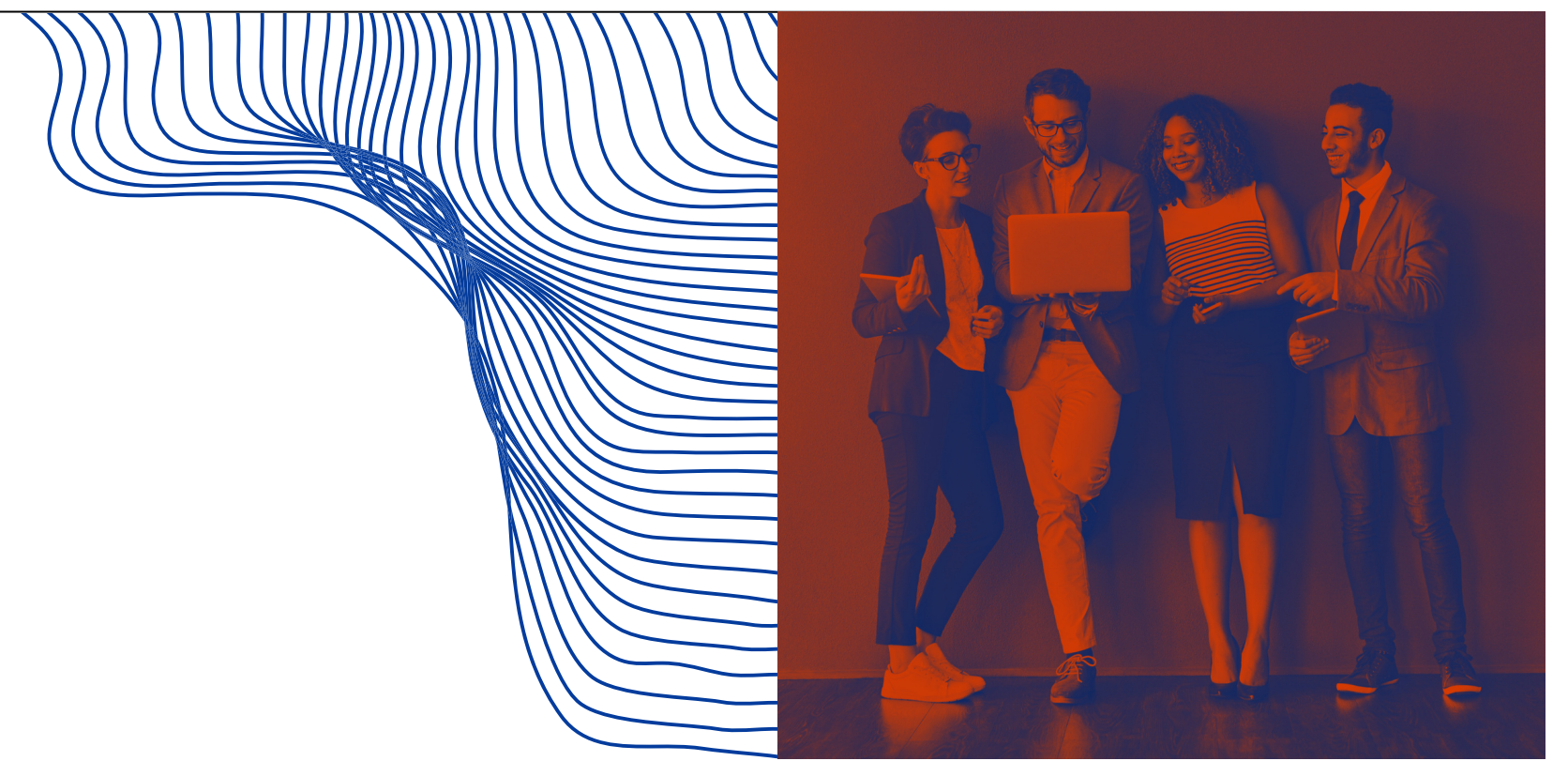
Placed over 150 contract and contract-to-hire engineers in under three years

Highest conversion rate from contract or contract to hire to full-time permanent hire amongst vendor partners



CASE STUDY

SNAPSHOT



#1

**TALENT VENDOR
NATIONALLY**

15

**RECRUITERS SUB TO
START IN 14 DAYS**

50

**NICHE ENGINEERS
SOURCED IN 48 HRS**

150+

**CONTRACT ENGINEERS
HIRED IN UNDER 3 YRS**



PARTNER WITH NUWEST WORKFORCE EXPERTS

[Contact Us](#)